



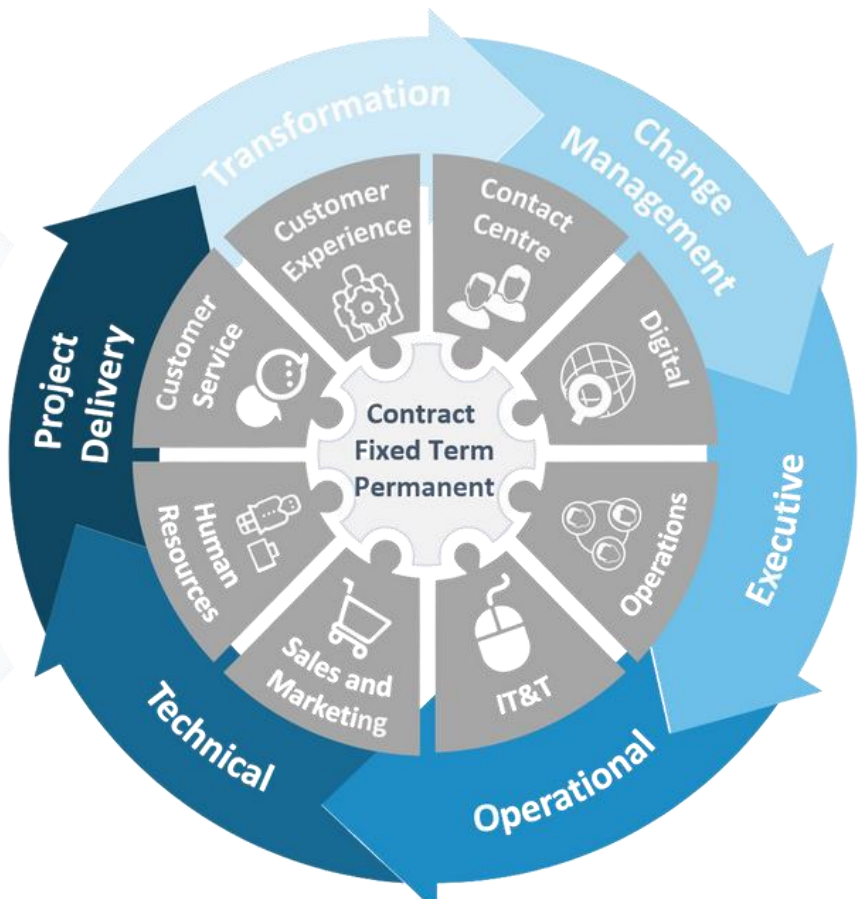
TALENT & RECRUITMENT

Exceed Global are experts in recruitment. We have proven this time and again and the evidence is that we are trusted by many of Australia's marquee brands to find and nurture their most valuable asset – their people. We are often asked, what is your unique differentiator? Our answer is simple – we love it! Our passion for what we do for our clients is reflected in everything that we do to get the job done.

Exceed Global offers the full breadth of advisory, training and development and talent and recruitment services. Our talent management and recruitment expertise spans executive, permanent and contract placements. We recognise that employing the right talent is the key to success in any business. We take time to understand your needs, sourcing exceptional talent with the right skill set and best fit for an organisation.

We are recognised for our expertise in sourcing and care of quality candidates, throughout the recruitment process and beyond placement.

“We leverage our expertise and networks to provide our clients with the best candidates in the market, spanning executive, permanent and contract placements.”





OUR FOCUS ON PEOPLE

Exceed Global offers the advantage of a highly experienced team providing extensive value through its solid experience in recruitment, candidate selection and candidate care throughout their journey. The team leverages this expertise, combined with our industry networks and access to an existing candidate pool. We also undertake proactive market research to tap into optimal pools of passive candidates to ensure the best appointable candidate.

We'd love to partner with you and provide you with the best talent in an effortless, efficient and cost-effective manner.

WHY ARE WE DIFFERENT?

At Exceed Global we have two passions. People and how to deliver exceptional customer experiences. I'm so passionate, Exceed Global's founder has literally written two books on it! The team has helped many of Australia's most recognised brands achieve sustainable competitive advantage by providing exceptional experiences to their customers. That's what we bring to you.

For us to deliver exceptional customer experiences to you, we ensure that those people are aligned with you and your requirements. It's all about going the extra mile to get it right.

HOW ARE WE DIFFERENT?

We are all about Customer Experience and Employee Experience! We initiate talent searches promptly and turn around shortlists promptly. The emphasis on personally interviewing every candidate against the job brief and obtaining their consent to share details reflects our commitment to quality and candidate satisfaction.

Our care program showcases our holistic and comprehensive approach to supporting individuals throughout the recruitment and contracting processes. We also offer payroll services. If you already have identified the candidate, we can onboard them on our team, so they can contract through us at your organisation.



Diversity is a cornerstone of our organisation's process with appointments to date being a range of people from diverse backgrounds and nationalities. We work diligently to include multi-dimensional diversity on shortlists including LGBTIQ+, cultural, linguistic, cognitive and ability-based diversity.

WHY CHOOSE EXCEED GLOBAL?



1. Expertise and Specialisation

We have specialised knowledge and expertise in sourcing candidates for specific roles or industries.



2. Time Efficiency

Outsourcing recruitment can save time for your internal teams, allowing them to focus on core business functions while we handle the hiring process.



3. Access to a Larger Talent Pool

Exceed Global has access to a broader network of candidates, both active and passive, increasing the chances of finding the right fit for the job.



4. Cost-Effectiveness

It can be more cost-effective than investing in an internal HR team's resources, especially for smaller or one-time hiring needs.



5. Market Insights

We stay abreast of market trends and salary benchmarks, providing organisations with valuable insights for making competitive offers.



6. Confidentiality

For sensitive or confidential hires, Exceed Global can help maintain discretion and privacy throughout the recruitment process.



7. Streamlined Process

We offer a streamlined and efficient processes, ensuring a smoother and faster hiring experience for everyone.



8. Reduced Workload for Internal Teams

We handle various tasks such as screening resumes, conducting initial interviews, and checking references, lightening the workload for internal teams.



9. Flexibility

Exceed Global offer flexibility in scaling up or down based on your hiring needs, providing a dynamic solution.



10. Higher Quality Candidates

With our expertise, we can identify and attract high-quality candidates, improving the overall caliber of hires.

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Our client experience:

"The speed of communication and replies to our requests, complemented by knowledgeable and informative discussions are invaluable. The team has a great understanding of our needs and consistently exceeds our expectations. We value your continued support and the excellent professional and personal quality of your team and contractors!"

"I wholeheartedly endorse Exceed Global to any organisation seeking a partner who not only delivers outstanding results but also prioritises the satisfaction and success of all stakeholders involved. Their exemplary service and unwavering dedication have undoubtedly made them a leader in their field."

"I commend Exceed Global for their unwavering dedication to excellence and their steadfast commitment to delivering exceptional outcomes. Their ability to seamlessly balance the needs of both clients and candidates is truly commendable and undoubtedly sets a benchmark for excellence in the recruitment industry."

"Exceed Global's dedication to facilitating a seamless and gratifying recruitment experience for both clients and candidates truly sets them apart in the industry. From the outset, Exceed Global demonstrated a profound understanding of our unique requirements, exhibiting unparalleled professionalism and attention to detail. Their commitment to comprehensively understanding our organisational culture and the specific skill sets we sought in candidates was remarkable. They seamlessly tailored their approach to align with our needs, ensuring the delivery of top-tier talent that perfectly fit our criteria."

Our candidate experience:

"Thank you, you have been so responsive and professional throughout the entire process. I appreciate the rapid on-boarding, personally one of the best on-boarding experiences I've had. 5 Stars!!"

"Exceed Global prioritised my candidate experience with vigour, fostering an environment of support, transparency, and respect throughout the recruitment process. Their thorough communication and guidance provided me with clarity and confidence at every stage, resulting in a positive and enriching journey."

"Working with Isabella and the team has been an absolute delight. Her efficiency, responsiveness, and genuine concern for my best interests set her apart. I am grateful for how she ensures a smooth and positive experience throughout the entire recruitment process. Highly recommend!"

"In my long experience as a contractor, this is hands down the best Recruitment agency I have worked with. Isabella is extremely professional, knowledgeable, responsive, and thorough, always going above and beyond, while being so lovely, she's an absolute pleasure to work with. I love that she always does what she says she's going to do and effectively manages every step of the process, always on top of everything, I never have to think about or do anything. Exceed Global are my first choice to work with, I highly recommend them."

TRUSTED BY



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