# **Career Coaching**

Realise your Potential with Resume Writing,
Job Searching and Interview Tips.

Are you looking to accelerate your career?

Do you want an optimal career, not just a job?

Exceed Global helps professionals who've reached a career "sticking point" to regain traction and achieve true fulfilment, on your own terms.



#### **Approach**

Exceed Global has adopted one of the most widely recognised coaching frameworks. The approach involves developing a collaborative relationship, using an experiential learning framework. The coaching relationship is framed within an adult learning cycle that encourages a systematic, solution-focused process.

### **Expertise**

- Isabella Villani has extensive people leadership, executive coaching and facilitation experience. She possesses a Certificate IV in Workplace Training and Assessment and internationally accredited Executive Coaching qualifications.
- Isabella is widely acknowledged as an industry expert in managing and coaching high-performing teams to achieve business outcomes.

#### **Coaching Topics**

**Career Direction** 

Establish your ultimate path.

Job Applications Prepare a tailored resume and cover letter that is market ready.

Interviewing

Understand behavioural interviewing techniques so you nail job interviews.

**Social Media** 

Leverage social media tools, e.g. LinkedIn to manage your personal brand and search for jobs.

Approaching the Market

Learn how to tap into the hidden job market.

**Networking** 

Develop career contacts and networks to accelerate your job search.

Personal Brand

Understand how and why to build your personal brand.





## **Benefits**



**Get Job Ready:** Receive independent information about the job market to ensure you're job ready, through learning new skills and tools to access employment opportunities



**Develop Your Personal Brand:** Develop the skills to prepare a personalised and professional resume and ensure your online brand (including LinkedIn) sets you up for success.



**Clarifies Goals:** Gain clarity about your career goals, aspirations, and values, enabling you to make informed decisions about your professional paths.



**Identifies Strengths and Weaknesses:** Identify your strengths and weaknesses to position yourself effectively.



**Enhances Self-awareness:** We facilitate self-reflection and introspection, leading to increased self-awareness. This awareness helps you understand your motivations, preferences, and behavioural patterns, which can inform your career decisions.



**Develops Skills:** Develop essential skills such as communication, leadership, time management, and emotional intelligence, which are critical for career advancement and success.



**Provides Support and Accountability:** We provide a supportive environment where you can explore challenges, brainstorm solutions, and receive constructive feedback. Additionally, we can hold you accountable for taking action towards your goals, fostering accountability and commitment.



**Explores Career Options:** Explore various career paths, industries, and opportunities, assisting you in making informed decisions about you career direction and trajectory.



**Navigates Career Transitions:** Whether you are transitioning to a new role, industry, or career stage, career coaches provide guidance and support throughout the transition process, helping you navigate challenges and seize opportunities effectively.



**Improves Decision-making:** Help you to weigh up your options, clarify priorities, and consider potential outcomes. Career coaching improves decision-making skills, empowering you to make confident and strategic career decisions.



**Boosts Confidence and Motivation:** Through encouragement, affirmation, and empowerment, career coaches help you build confidence, overcome self-doubt, and stay motivated as you pursue your career goals.



**Achieves Work-life Balance:** Career coaching supports you in achieving a healthy work-life balance by helping you to set boundaries, manage priorities, and align your career goals with your personal values and lifestyle preferences.



